

FINGER LAKES ECONOMIC DEVELOPMENT CENTER
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MINUTES OF THE REGULAR BOARD MEETING OF THE FINGER LAKES ECONOMIC DEVELOPMENT CENTER

June 15, 2016

FLEDC MEMBERS PRESENT: Gene Pierce
Jim Willson
Mary Zelazny
Mark Morris
Rita Gow
Taylor Fitch

FLEDC MEMBERS ABSENT: Jerry Hiller

STAFF: Steve Griffin
Kari DeWick
Doreen Jensen

GUESTS: John Christensen

Chair G. Pierce called the meeting to order at 7:30 A.M.

Roll call was taken; a quorum was present. Introduction of guests were made.

A motion was made by T. Fitch and seconded by J. Willson to go into Executive Session at 7:31 AM to discuss a particular company's financial history. Motion passed.

A motion was made by M. Zelazny and seconded by M. Morris to come out of Executive Session at 7:39 AM. Motion passed.

There was no action taken in Executive Session.

G. Pierce congratulated S. Griffin and team for the great article that was in the Finger Lakes Times. There was discussion on how we could utilize this publicity to keep the momentum going.

MINUTES

A motion was made by T. Fitch and seconded by M. Zelazny to approve the May 18, 2016 meeting minutes as written. Motion passed.

AGENDA CHANGES

There were no agenda changes.

FINANCE COMMITTEE

D. Jensen reviewed the May financials and all bills to be paid. *A motion was made by T. Fitch and seconded by M. Zelazny to approve the May financials, and to pay all bills submitted as presented. Motion passed.*

Receivables and the loan reports were also reviewed.

MANAGEMENT REPORT

The following updates were given to the Management Report:

S. Griffin worked with Steinmetz Consulting on the Village of Penn Yan's downtown revitalization application submission. There are ten communities applying including Penn Yan. We should know soon who will received the funds.

S. Griffin reported the NYS Economic Development Council's Annual Meeting in Cooperstown had record participation this year. There was a good session on Start UP NY and workforce development. Other presentations included the economic impact on casinos and site selector's perspective of New York.

S. Griffin reported on a meeting with mayors from Quebec and six others from the Finger Lakes Region. It was interesting to note that each city goes after different industries.

S. Griffin reported that NYSEDC and Empire State Development are working with Statebook allowing each County to access the site which is becoming a main database for site selectors.

S. Griffin reported that he will be teaching an Economic Development Course as part of NYSEDC general economic development certification on running an effective EDC on June 29th in Albany.

K. DeWick reported that the Yates Young Professionals met again. There were twenty-seven in attendance, with many being new faces. The group broke up in two groups, one being business focused and the other community.

K. DeWick is working on updating the FLEDC website.

S. Griffin reported that K. DeWick has been asked to talk about workforce development by other communities. There was discussion on workforce development in Yates County.

NEW BUSINESS

D. Jensen reviewed the mowing bids. Two bids were mailed out for mowing, one was for 109 Horizon Business Park and the other for Horizon Business Park. Each bid was mailed to nine lawn contractors. We received two bids for 109 Horizon Business Park and zero for Horizon Business Park. Thayer's Lawn Mowing in Penn Yan, price per mowing, includes mowing, trimming, blowing grass and debris off all hard surfaces for \$85 and Ben's Lawn Care from Waterloo includes all the same as above for \$80. There was discussion on the bids. *A motion was made by M. Zelazny and seconded by R. Gow to award the mowing bid for 109 Horizon Business Park to Thayer's Lawn Mowing based on past excellent service and being a local business. Motion passed.*

It was suggested that D. Jensen contact Rich Leppert at Seneca Flight Operations to see who mows at the Yates County Airport.

M. Zelazny inquired of M. Morris regarding the fiber installation project, if Yates County would be willing to provide high speed broadband to the FLEDC as they are not providing funding to the FLEDC at this time. S. Griffin to draft resolution for the County Legislature. ***A motion was made by M. Zelazny and seconded by J. Willson that the FLEDC be included in the County's broadband access at no charge. Motion passed.***

A motion was made by T. Fitch and seconded by M. Zelazny to adjourn the meeting at 8:30 A.M. Motion passed.

Respectfully submitted,

Doreen J. Jensen