#### **AND**

# UNIFORM AGENCY PROJECT AGREEMENT DATED AS OF OCTOBER 1, 2018

RELATING TO FINANCIAL ASSISTANCE GRANTED BY THE AGENCY WITH RESPECT TO A CERTAIN PROJECT LOCATED AT 199 BROWN STREET EXTENSION, IN THE TOWN OF MILO, VILLAGE OF PENN YAN, YATES COUNTY, NEW YORK.

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#### UNIFORM AGENCY PROJECT AGREEMENT

THIS UNIFORM AGENCY PROJECT AGREEMENT dated as of October 1, 2018 (the "Uniform Agency Project Agreement") by and between YATES COUNTY INDUSTRIAL DEVELOPMENT AGENCY, a public benefit corporation organized and existing under the laws of the State of New York (the "State") having an office for the transaction of business located at One Keuka Business Park, Suite 104, Penn Yan, New York 14527 (the "Agency") and KEUKA GARDENS ASSOCIATES LLC, a limited liability company organized and existing under the laws of the State of New York (the "State") having an office for the transaction of business located at 180 Clinton Square, Rochester, New York 14604(the "Company");

#### WITNESSETH:

WHEREAS, Title 1 of Article 18-A of the General Municipal Law of the State of New York (the "Enabling Act") was duly enacted into law as Chapter 1030 of the Laws of 1969 of the State of New York, as amended; and

WHEREAS, the Enabling Act authorizes and provides for the creation of industrial development agencies for the benefit of the several counties, cities, villages and towns in the State of New York and empowers such agencies, among other things, to acquire, construct, reconstruct, lease, improve, maintain, equip and dispose of land and any building or other improvement, and all real and personal properties, including, but not limited to, machinery and equipment deemed necessary in connection therewith, whether or not now in existence or under construction, which shall be suitable for manufacturing, warehousing, research, commercial or industrial purposes, in order to advance the job opportunities, health, general prosperity and economic welfare of the people of the State and to improve their standard of living; and

WHEREAS, the Enabling Act further authorizes each such agency, for the purpose of carrying out any of its corporate purposes, to lease or sell any or all of its facilities, whether then owned or thereafter acquired; and

WHEREAS, the Agency was created, pursuant to and in accordance with the provisions of the Enabling Act, by Chapter 113 of the Laws of 1975 of the State, as amended, codified as Section 893-b of the General Municipal Law of the State (said Chapter and the Enabling Act being hereinafter collectively referred to as the "Act") and is empowered under the Act to undertake the Project (as hereinafter defined) in order to so advance the job opportunities, health, general prosperity and economic welfare of the people of the State and improve their standard of living; and

WHEREAS, in October, 2016, the Company presented an application (the "Application") to the Agency, which Application requested that the Agency consider undertaking a project (the "Project") for the benefit of the Company, said Project to include the following: (A) (1) the acquisition of an interest in approximately 2.5 acre parcel of land located at 199 Brown Street Extension (Tax Map # 61.35-1-17) in the Town of Milo, Village of Penn Yan, Yates County, New York (the "Land"), (2) the construction of a new facility to contain approximately 42 low-income apartments (the "Facility"), and (3) the acquisition and installation therein and thereon of certain machinery and equipment (the "Equipment") (the Land, the Facility and the Equipment hereinafter collectively referred to as the "Project Facility"), all of the foregoing to be owned and operated by the Company and to constitute a commercial residential facility to be leased to various residential tenants and other directly and indirectly related activities; (B) the granting of certain "financial assistance" (within the meaning of Section 854(14) of the Act) with respect to the foregoing, including potential exemptions from certain sales and use taxes, real property taxes, real

property transfer taxes and mortgage recording taxes (collectively, the "Financial Assistance"); and (C) the lease (with an obligation to purchase) or sale of the Project Facility to the Company or such other person as may be designated by the Company and agreed upon by the Agency; and

WHEREAS, Keuka Gardens Housing Development Fund Corporation, a New York limited liability company organized and existing under the laws of the State of New York (the "HDFC"), is the fee title owner of the Project Facility, as nominee for the Company pursuant to a nominee agreement dated as of October 12, 2018 (the "Nominee Agreement") by and between the Company and the HDFC; and

WHEREAS, pursuant to the authorization contained in a resolution adopted by the members of the Agency on October 26, 2016 (the "Public Hearing Resolution"), the Executive Director of the Agency (A) caused notice of a public hearing of the Agency (the "Public Hearing") pursuant to Section 859-a of the Act to hear all persons interested in the Project and the Financial Assistance being contemplated by the Agency with respect to the Project, to be mailed on November 7, 2016 to the chief executive officers of the county and of each city, town, village and school district in which the Project is to be located, (B) caused notice of the Public Hearing to be posted on November 7, 2016 on a public bulletin board located at public bulletin boards located at (1) the Yates County Courthouse located at 415 Liberty Street in the Village of Penn Yan, Yates County, New York, (2) the Town of Milo Offices located at 137 Main Street in the Town of Milo, Yates County, New York and (3) 111 Elm Street in the Town of Milo, Village of Penn Yan, Yates County, New York, (C) caused notice of the Public Hearing to be published on November 9, 2016 in The Chronicle-Express, a newspaper of general circulation available to the residents of Town of Milo, Village of Penn Yan, New York, (D) conducted the Public Hearing on November 30, 2016 at 7:00 a.m., local time at Village of Penn Yan Board Room, located at 111 Elm Street, in the Town of Milo, Village of Penn Yan, Yates County, New York, and (E) prepared a report of the Public Hearing (the "Public Hearing Report") which fairly summarized the views presented at said Public Hearing and distributed to the members of the Agency; and

WHEREAS, pursuant to Article 8 of the Environmental Conservation Law, Chapter 43-B of the Consolidated Laws of New York, as amended (the "SEQR Act") and the regulations (the "Regulations") adopted pursuant thereto by the Department of Environmental Conservation of the State of New York (collectively with the SEQR Act, "SEQRA"), by resolution adopted by the members of the Agency on March 15, 2017 (the "SEQR Resolution"), the Agency (A) concurred in the determination that the Village of Penn Yan Planning Board (the "Planning Board") is the "lead agency" with respect to SEQRA and (B) acknowledged receipt of a negative declaration from the Planning Board dated January 12, 2017 (the "Negative Declaration"), in which the Planning Board determined that the Project will not have a "significant environmental impact on the environment" and accordingly, that an environmental impact statement is not required to be prepared with respect to the Project (as such quoted terms are defined in SEQRA); and

WHEREAS, by resolution adopted by the members of the Agency on March 15, 2017 (the "Commercial/Retail Findings Resolution"), the Agency (A) determined that the Project constituted a "commercial project" within the meaning of the Act, (B) found that although the Project Facility appears to constitute a project where facilities or properties that are primarily used in making the retail sales of goods or services to customers who personally visit such facilities may constitute more than one-third of the costs of the Project, the Agency is authorized to provide financial assistance in respect of the Project pursuant to Section 862(2)(a) of the Act because the Project provides a good or service not otherwise reasonably accessible to the residents of Yates County, New York, (C) determined, following a review of the Public Hearing Report, that the Project would serve the public purposes of the Act by preserving permanent private sector jobs in the State of New York, and (D) determined that the Agency would proceed with the Project and the granting of the Financial Assistance; provided however, that no financial

assistance would be provided to the Project by the Agency unless and until the Chairman of the Yates County Legislature, as chief executive officer of the County, pursuant to Section 862(2)(c) of the Act, confirmed the proposed action of the Agency with respect to the Project; and

WHEREAS, the Agency's Uniform Tax Exemption Policy (the "Policy") provides a standardized method for the determination of payments in lieu of taxes for a facility similar to the Project Facility. In connection with the Application, the Company made a request to the Agency (the "Pilot Request") that the Agency deviate from the Policy with respect to Project Facility. The Chief Executive Officer of the Agency caused a letter dated June 25, 2018 (the "Pilot Deviation Notice Letter") to be mailed to the chief executive officers of the Affected Tax Jurisdictions, informing said individuals that the Agency would consider a proposed deviation from the Policy with respect to a payment in lieu of tax agreement to be entered into by the Agency with respect to the Project Facility and the reasons for said proposed deviation; and

WHEREAS, by resolution adopted by the members of the Agency on July 25, 2018 (the "Pilot Deviation Approval Resolution"), the members of the Agency determined to deviate from the Agency's uniform tax exemption policy with respect to the Project; and

WHEREAS, by further resolution adopted by the members of the Agency on July 25, 2018 (the "Approving Resolution"), the Agency determined to grant the Financial Assistance and to enter into a lease agreement dated as of October 1, 2018 (the "Lease Agreement") between the Agency, as landlord, and the Company and the HDFC, as tenant, and certain other documents related thereto and to the Project (collectively with the Lease Agreement, the "Basic Documents"). Pursuant to the terms of the Lease Agreement, (A) the Company and the HDFC will agree to cause the Project to be undertaken and completed, (B) the Company, as agent of the Agency, will agree to undertake and complete the Project and (C) the Agency has leased the Project Facility to the Company and the HDFC for a lease term ending on the earlier to occur of (1) December 31, 2038 or (2) the date on which the Lease Agreement is terminated pursuant to the optional termination provisions thereof. The Lease Agreement grants to the Company and the HDFC certain options to acquire the Project Facility from the Agency; and

WHEREAS, simultaneously with the execution and delivery of the Lease Agreement (the "Closing"), (A) the Company will execute and deliver to the Agency (1) a certain lease to agency dated as of October 1, 2018 (the "Lease to Agency") by and between the Company and the HDFC, as landlord, and the Agency, as tenant, pursuant to which the Company will lease to the Agency a portion of the Land and all improvements now or hereafter located on said portion of the Land (collectively, the "Leased Premises") for a lease term ending on December 31, 2038; (2) a certain license agreement dated as of October 1, 2018 (the "License to Agency") by and between the Company, as licensor, and the Agency, as licensee, pursuant to which the Company and the HDFC will grant to the Agency (a) a license to enter upon the balance of the Land (the "Licensed Premises") for the purpose of undertaking and completing the Project and (b) in the event of an occurrence of an Event of Default by the Company, an additional license to enter upon the Licensed Premises for the purpose of pursuing its remedies under the Lease Agreement; and (3) a certain bill of sale dated as of October 1, 2018 (the "Bill of Sale to Agency"), which conveys to the Agency all right, title and interest of the Company and the HDFC in the Equipment, (B) the Company, the HDFC and the Agency will execute and deliver (1) a certain payment in lieu of tax agreement dated as of October 1, 2018 (the "Payment in Lieu of Tax Agreement") by and among the Agency, the Company and the HDFC, pursuant to which the Company will agree to pay certain payments in lieu of taxes with respect to the Project Facility, (2) a certain recapture agreement (the "Section 875 GML Recapture Agreement") by and between the Company and the Agency, required by the Act, regarding the recovery or recapture of certain sales and use taxes; (C) the Agency and the Company will execute and deliver the uniform agency project agreement dated as of October 1, 2018 (the "Uniform Agency Project Agreement") by and between the Agency and the Company relating to the terms of the granting by the Agency of the Financial Assistance to the Company; (D) the Agency will file with the assessor and mail to the chief executive officer of each "affected tax jurisdiction" (within the meaning of such quoted term in Section 854(16) of the Act) a copy of a New York State Board of Real Property Services Form 412-a (the form required to be filed by the Agency in order for the Agency to obtain a real property tax exemption with respect to the Project Facility under Section 412-a of the Real Property Tax Law) (the "Real Property Tax Exemption Form") relating to the Project Facility and the Payment in Lieu of Tax Agreement, (E) the Agency will execute and deliver to the Company a sales tax exemption letter (the "Sales Tax Exemption Letter") to ensure the granting of the sales tax exemption which forms a part of the Financial Assistance and (F) the Agency will file with the New York State Department of Taxation and Finance the form entitled "IDA Appointment of Project Operator or Agent for Sales Tax Purposes" (the form required to be filed pursuant to Section 874(9) of the Act) (the "Thirty-Day Sales Tax Report"); and

WHEREAS, (A) the Agency has established certain policies allowing denial of Financial Assistance to any project which does not deliver the public benefits promised at the time said project was approved by the Agency (the "Public Benefits"), (B) the Agency is unwilling to grant Financial Assistance to a project unless the beneficiary of such project agrees that the amount of Financial Assistance to be received by such beneficiary with respect to such project shall be contingent upon, and shall bear a direct relationship to, the success or lack of success of such project in delivering the promised Public Benefits, and (C) the Agency has created this Uniform Agency Project Agreement in order to establish the conditions under which the Agency will be entitled to recapture some or all of the Financial Assistance that has been granted to the Company under the Basic Documents if the Project is unsuccessful in whole or in part in delivering the promised Public Benefits; and

WHEREAS, the Company desires to receive certain Financial Assistance from the Agency with respect to the Project, and accordingly is willing to enter into this Uniform Agency Project Agreement in order to secure such Financial Assistance from the Agency: and

WHEREAS, all things necessary to constitute this Uniform Agency Project Agreement a valid and binding agreement by and between the parties hereto in accordance with the terms hereof have been done and performed, and the creation, execution and delivery of this Uniform Agency Project Agreement have in all respects been duly authorized by the Agency and the Company;

NOW, THEREFORE, FOR AND IN CONSIDERATION OF THE PREMISES AND THE MUTUAL COVENANTS HEREINAFTER CONTAINED, THE PARTIES HERETO HEREBY FORMALLY COVENANT, AGREE AND BIND THEMSELVES AS FOLLOWS TO WIT:

### ARTICLE I

#### **DEFINITIONS**

SECTION 1.01. DEFINITIONS. All capitalized terms used herein and not otherwise defined herein shall have the same meanings as set forth in the Lease Agreement. The following words and terms used in this Uniform Agency Project Agreement shall have the respective meanings set forth below unless the context or use indicates another or different meaning or intent.

"Application" means the application submitted by the Company to the Agency in October, 2016 with respect to the Project, a copy of which is attached as Schedule D, in which the Company (A) described the Project, (B) requested that the Agency grant certain Financial Assistance with respect to the Project, and (C) indicated the Public Benefits that would result from approval of the Project by the Agency.

"Basic Documents" shall have the meaning set forth in the Lease Agreement, and includes this Uniform Agency Project Agreement.

"Completion Date" means the earlier to occur of (A) October 1, 2020 or (B) such date as shall be certified by the Company to the Agency as the date of completion of the Project pursuant to Section 4.2 of the Lease Agreement, or (C) such earlier date as shall be designated by written communication from the Company to the Agency as the date of completion of the Project.

"Contract Employee" means (A) a full-time, private-sector employee (or self-employed individual) that is not on the Company's payroll but who has worked for the Company at the Project Facility for a minimum of 35 hours per week for not less than 4 consecutive weeks providing services that are similar to services that would otherwise be performed by a Full Time Equivalent Employee, or (B) 2 part-time, private-sector employees (or self-employed individuals) that are not on the Company's payroll but who have worked for the Company at the Project Facility for a combined minimum of 35 hours per week for not less than 4 consecutive weeks providing services that are similar to services that would otherwise be performed by a Full Time Equivalent Employee.

"Conveyance Documents" shall have the meaning set forth in the Lease Agreement.

"Equipment" shall have the meaning set forth in the Lease Agreement.

"Facility" shall have the meaning set forth in the Lease Agreement.

"Financial Assistance" means exemptions from certain sales and use taxes, real property taxes, real property transfer taxes and mortgage recording taxes as more particularly described in the Basic Documents.

"Full Time Equivalent Employee" means (A) a full-time, permanent, private-sector employee on the Company's payroll, who has worked at the Project Facility for a minimum of 35 hours per week for not less than 4 consecutive weeks and who is entitled to receive the usual and customary fringe benefits extended by the Company to other employees with comparable rank and duties; or (B) two part-time, permanent, private-sector employees on Company's payroll, who have worked at the Project Facility for a combined minimum of 35 hours per week for not less than 4 consecutive weeks and who are entitled to receive the usual and customary fringe benefits extended by the Company to other employees with comparable rank and duties; or (C) a Contract Employee.

"Land" means a parcel of land located at 199 Brown Street Extension, in the Town of Milo, Village of Penn Yan, Yates County, New York.

"Lease Agreement" means the lease agreement dated as of October 1, 2018 by and between the Agency, as landlord, and the Company and the HDFC, as tenant, pursuant to which, among other things, the Agency has leased the Project Facility to the Company and the HDFC, as said lease agreement may be amended or supplemented from time to time.

"Payment in Lieu of Tax Agreement" means the payment in lieu of tax agreement dated as of October 1, 2018 by and among the Agency, the Company and the HDFC, pursuant to which the Company has agreed to make payments in lieu of taxes with respect to the Project Facility, as such agreement may be amended or supplemented from time to time.

"Project" shall have the meaning set forth in the Lease Agreement.

"Project Facility" means, collectively, the Land, the Facility, and the Equipment.

"Recapture Events" shall mean the following:

- (1) failure to complete the acquisition, construction, and installation of the Project Facility;
- (2) failure by the Company to meet the Employment Level/Local Purchases Level requirements contained in Section 3.02(D)(1) hereof;
- (3) liquidation of substantially all of the Company's operating assets and/or cessation of substantially all of the Company's operations;
- (4) relocation of all or substantially all of Company's operations at the Project Facility to another site, or the sale, lease or other disposition of all or substantially all of the Project Facility;
- (5) transfer of jobs equal to at least fifteen percent (15%) of the Company's Employment Level out of Yates County, New York;
- (6) failure by the Company to comply with the annual reporting requirements or to provide the Agency with requested information;
  - (7) sublease of all or part of the Project Facility in violation of the Basic Documents;
- (8) a change in the use of the Project Facility, other than as a residential housing facility and related uses; or
- (9) failure by the Company to make an actual investment in the Project by the Completion Date equal to or exceeding 80% of the Total Project Costs as set forth in the Application.

"Recapture Period" means an approximately twenty (20) year period expiring on December 31, 2038.

SECTION 1.02. INTERPRETATION. In this Uniform Agency Project Agreement, unless the context otherwise requires:

- (A) the terms "hereby", "hereof", "herein", "hereunder" and any similar terms as used in this Uniform Agency Project Agreement, refer to this Uniform Agency Project Agreement, and the term "hereafter" shall mean after, the date of this Uniform Agency Project Agreement;
- (B) words of masculine gender shall mean and include correlative words of feminine and neuter genders;
- (C) words importing the singular number shall mean and include the plural number, and vice versa;
- (D) any headings preceding the texts of the several Articles and Sections of this Uniform Agency Project Agreement, and any table of contents or marginal notes appended to copies hereof, shall be solely for convenience of reference and shall neither constitute a part of this Uniform Agency Project Agreement nor affect its meaning, construction or effect; and
- (E) any certificates, letters or opinions required to be given pursuant to this Uniform Agency Project Agreement shall mean a signed document attesting to or acknowledging the circumstances, representations, opinions of law or other matters therein stated or set forth or setting forth matters to be determined pursuant to this Uniform Agency Project Agreement.

#### ARTICLE II

#### REPRESENTATIONS AND WARRANTIES

SECTION 2.01. REPRESENTATIONS OF AND WARRANTIES BY THE AGENCY. The Agency does hereby represent, warrant, and covenant as follows:

- (A) <u>Power</u>. The Agency is a public benefit corporation of the State, has been duly established under the provisions of the Act, is validly existing under the provisions of the Act and has the power under the laws of the State to enter into this Uniform Agency Project Agreement and to carry out the transactions contemplated hereby and to perform and carry out all covenants and obligations on its part to be performed under and pursuant to this Uniform Agency Project Agreement.
- (B) <u>Authorization</u>. The Agency is authorized and has the corporate power under the Act, its by-laws and the laws of the State to enter into this Uniform Agency Project Agreement and the transactions contemplated hereby and to perform and carry out all the covenants and obligations on its part to be performed under and pursuant to this Uniform Agency Project Agreement. By proper corporate action on the part of its members, the Agency has duly authorized the execution, delivery, and performance of this Uniform Agency Project Agreement and the consummation of the transactions herein contemplated.
- (C) <u>Conflicts</u>. The Agency is not prohibited from entering into this Uniform Agency Project Agreement and discharging and performing all covenants and obligations on its part to be performed under and pursuant to this Uniform Agency Project Agreement by the terms, conditions or provisions of any order, judgment, decree, law, ordinance, rule or regulation of any court or other agency or authority of government, or any agreement or instrument to which the Agency is a party or by which the Agency is bound.

SECTION 2.02. REPRESENTATIONS OF AND WARRANTIES BY THE COMPANY. The Company does hereby represent, warrant, and covenant as follows:

- (A) Power. The Company is a domestic limited liability company duly organized and validly existing under the laws of the New York, is duly authorized to do business in the State and has the power under the laws of the New York to enter into this Uniform Agency Project Agreement and to perform and carry out the transactions contemplated hereby and to perform and carry out all covenants and obligations on its part to be performed under and pursuant to this Uniform Agency Project Agreement, and by proper action of its board of directors has been duly authorized to execute, deliver and perform this Uniform Agency Project Agreement.
- (B) <u>Authorization</u>. The Company is authorized and has the power under its articles of organization, operating agreement and the laws of the New York to enter into this Uniform Agency Project Agreement and the transactions contemplated hereby and to perform and carry out all covenants and obligations on its part to be performed under and pursuant to this Uniform Agency Project Agreement. By proper action of its members, the Company has duly authorized the execution, delivery, and performance of this Uniform Agency Project Agreement and the consummation of the transactions herein contemplated.
- (C) <u>Conflicts</u>. The Company is not prohibited from entering into this Uniform Agency Project Agreement and discharging and performing all covenants and obligations on its part to be performed under and pursuant to this Uniform Agency Project Agreement by (and the execution, delivery and performance of this Uniform Agency Project Agreement, the consummation of the transactions

contemplated hereby and the fulfillment of and compliance with the provisions of this Uniform Agency Project Agreement will not conflict with or violate or constitute a breach of or a default under) the terms, conditions or provisions of its articles of organization, operating agreement or any other restriction, law, rule, regulation or order of any court or other agency or authority of government, or any contractual limitation, restriction or outstanding indenture, deed of trust, mortgage, loan agreement, other evidence of indebtedness or any other agreement or instrument to which the Company is a party or by which it or any of its property is bound, and neither the Company's entering into this Uniform Agency Project Agreement nor the Company's discharging and performing all covenants and obligations on its part to be performed under and pursuant to this Uniform Agency Project Agreement will be in conflict with or result in a breach of or constitute (with due notice and/or lapse of time) a default under any of the foregoing, or result in the creation or imposition of any lien of any nature upon any of the property of the Company under the terms of any of the foregoing, and this Uniform Agency Project Agreement is the legal, valid and binding obligation of the Company enforceable in accordance with its terms, except as enforceability may be limited by applicable bankruptcy, insolvency, reorganization, moratorium and other laws relating to or affecting creditors' rights generally and by general principles of equity (regardless of whether enforcement is sought in a proceeding in equity or at law).

(D) <u>Governmental Consent</u>. No consent, approval or authorization of, or filing, registration or qualification with, any governmental or public authority on the part of the Company is required as a condition to the execution, delivery, or performance of this Uniform Agency Project Agreement by the Company or as a condition to the validity of this Uniform Agency Project Agreement.

#### **ARTICLE III**

#### **COVENANTS AND AGREEMENTS**

SECTION 3.01. FINANCIAL ASSISTANCE. (A) <u>Financial Assistance</u>. In the Application, the Company certified to the Agency employment information with respect to the Project Facility, and the operations of the Company. In reliance on the certifications provided by the Company in the Application, the Agency agrees to provide the Company with the following Financial Assistance related to the Project:

(1) sales and use tax exemptions: \$246,379

(2) a mortgage recording tax exemption: \$1,650

(3) a real property tax exemption: \$240,616

- (B) <u>Description of Project and Public Purpose of Granting Financial Assistance to the Project</u>. In the Application and in the discussions had between the Company and the Agency with respect to the Company's request for Financial Assistance from the Agency with respect to the Project, the Company has represented to the Agency as follows:
  - (1) That the Project is described as follows: (1) the acquisition of an interest in an approximately 2.5 acre parcel of land located at 199 Brown Street Extension (Tax Map # 61.35-1-17) in the Town of Milo, Village of Penn Yan, Yates County, New York (the "Land"), (2) the construction of a new facility to contain approximately 42 low-income apartments (the "Facility"), and (3) the acquisition and installation therein and thereon of certain machinery and equipment (the "Equipment") (the Land, the Facility and the Equipment hereinafter collectively referred to as the "Project Facility"), all of the foregoing to be owned and operated by the Company and to constitute a commercial residential facility to be leased to various residential tenants and other directly and indirectly related activities.
  - (2) That the Project will furnish the following benefits to the residents of Yates County, New York (the "Public Benefits"): See attached Schedule A to the Approving Resolution.
- (C) <u>Payment in Lieu of Tax Agreement</u>. A copy of the Payment in Lieu of Tax Agreement is attached hereto as <u>Schedule C</u>. The attached Payment in Lieu of Tax Agreement describes the dates the payments in lieu of taxes are to be made and includes a table describing the amount of payments in lieu of taxes to be made.
- (D) <u>Contingent Nature of the Financial Assistance</u>. Notwithstanding the provisions of Section 3.01(A) of this Uniform Agency Project Agreement, the Agency and the Company agree that the amount of Financial Assistance to be received by the Company with respect to the Project shall be contingent upon, and shall bear a direct relationship to, the success or lack of success of the Project in delivering the promised Public Benefits.

#### SECTION 3.02. COMPANY AGREEMENTS. The Company hereby agrees as follows:

(A) <u>Filing – Closing Date</u>. To file with the Agency, prior to the Closing Date, an employment plan, based on the employment projections contained in the Application, regarding the number of people

expected to be employed at the Project Facility and certain other matters, in substantially the form attached as Exhibit G to the Lease Agreement.

- (B) Filing Annual. To file with the Agency, on an annual basis, within sixty (60) days after the end of each calendar year, a report regarding the number of people employed at the Project Facility and certain other matters as required under Applicable Law, an annual status report (the "Annual Status Report," in substantially the form attached hereto as Schedule E and attached as Exhibit H to the Lease Agreement).
- (C) <u>Employment Listing</u>. To list new employment opportunities created as a result of the Project with the following entities (hereinafter, the "JTPA Entities"): (1) the New York State Department of Labor Community Services Division and (2) the administrative entity of the service delivery area created by the Federal Job Training Partnership Act (P.L. No. 97-300) in which the Project Facility is located (while currently cited in Section 858-b of the Act, the Federal Job Training Partnership Act was repealed effective June 1, 2000, and has been supplanted by the Workplace Investment Act of 1998 (P.L. No. 105-220)).
- (D) <u>Employment Consideration</u>. Except as otherwise provided by collective bargaining agreement, the Company agrees, where practicable, to first consider for such new employment opportunities persons eligible to participate in federal job training partnership programs who shall be referred by the JTPA Entities.
- (E) <u>Employment Level/Local Purchases Level</u>. (1) The Company hereby certifies the following with respect to employment information relating to the acquisition, construction, and installation of the Project Facility:
  - (a) To maintain, the following employment level (the "Employment Level") during the term of the Uniform Agency Project Agreement, beginning three (3) years following the Completion Date:

Year	Part-Time Employees	Full-Time Employees
2022 and thereafter	2	1

- (b) To make purchases, or to cause to make purchases, with respect to the acquisition, construction and installation of the Project Facility from local vendors and materialmen located in Yates County (and the other counties immediately adjacent to Yates County) in an amount of at least \$1,380,000 (the "Local Purchases Level").
- (2) (a) To verify that the Employment Level is being achieved at the Project Facility and the information contained in the Annual Status Report, the Company is required to submit, or cause to be submitted, within sixty (60) days after the end of each calendar year: a form NYS-45 as of the last payroll date in the month of December (the "Quarterly Report," a copy of which is attached hereto as Schedule A and, together with the Annual Status Report described in Section 3.02(B) above, being collectively referred to as the "Employment Affidavits") or some other form that is explicitly approved by the Agency. Full Time Equivalent Employees for each calendar year during the term of this Uniform Agency Project Agreement shall be the number reported in the Employment Affidavits delivered by the Company pursuant to Section 3.02(B) and this Section 3.02(E)(2).
  - (b) In the event that some or all of the Full Time Equivalent Employees employed at the Project Facility constitute Contract Employees, it shall be the

responsibility of the Company to deliver, or cause to be delivered, the Quarterly Reports of the employers relating to such Contract Employees. The Company hereby agrees to provide such Quarterly Reports in accordance with the terms contained in Section 3.02(E)(2)(a) above.

- (3) To verify that the Local Purchases Level is achieved, the Company is required to submit, by February 1 of each year during the term of this Project Benefits Agreement, copies of invoices and a summary describing such invoices and the source of such purchases.
- (F) <u>Non-Discrimination</u>. (1) At all times during the term of this Uniform Agency Project Agreement, the Company shall not discriminate against any employee or applicant for employment because of race, color, creed, age, sex or national origin. The Company shall use its best efforts to ensure that employees and applicants for employment with the Company or any subtenant of the Project Facility are treated without regard to their race, color, creed, age, sex, or national origin. As used herein, the term "treated" shall mean and include, without limitation, the following: recruited, whether by advertising or other means; compensated, whether in the form of rates of pay or other forms of compensation; selected for training, including apprenticeship; promoted; upgraded; downgraded; demoted; transferred; laid off; and terminated.
  - (2) The Company agrees that, in all solicitations or advertisements for employees placed by or on behalf of the Company during the term of this Uniform Agency Project Agreement, the Company will state in substance that all qualified applicants will be considered for employment without regard to race, color, creed or national origin, age or sex.

#### ARTICLE IV

#### **EVENTS OF DEFAULT AND REMEDIES**

SECTION 4.01. EVENTS OF DEFAULT DEFINED. (A) The following shall be "Events of Default" under this Uniform Agency Project Agreement, and the terms "Event of Default" or "default" shall mean, whenever they are used in this Uniform Agency Project Agreement, any one or more of the following events:

- (1) A default in the performance or observance of any of the covenants, conditions or agreements on the part of the Company in this Uniform Agency Project Agreement and the continuance thereof for a period of thirty (30) days after written notice thereof is given by the Agency to the Company, provided that, if such default is capable of cure but cannot be cured within such thirty (30) day period, the failure of the Company to commence to cure within such thirty (30) day period and to prosecute the same with due diligence.
  - (2) The occurrence of an "Event of Default" under any other Basic Document.
- (3) Any representation or warranty made by the Company herein or in any other Basic Document proves to have been false at the time it was made.
- (B) Notwithstanding anything to the contrary contained herein, the Lender, the New York Division of Housing and Community Renewal, the Housing Trust Fund Corporation, the New York State Office for People with Developmental Disabilities and Red Stone Equity Fund 67 Limited Partnership (as the Company's investor member) shall have the right, but not the obligation, to cure an Event of Default hereunder and the Agency agrees to accept such cure as if provided by the Company hereunder.

SECTION 4.02. REMEDIES ON DEFAULT. (A) Whenever any Event of Default hereunder shall have occurred, the Agency may, to the extent permitted by law, take any one or more of the following remedial steps:

- (1) declare, by written notice to the Company, to be immediately due and payable, whereupon the same shall become immediately due and payable, (a) all amounts payable pursuant to Section 5.3 of the Lease Agreement, and (b) all other payments due under this Uniform Agency Project Agreement or any of the other Basic Documents; or
- (2) terminate the Lease Agreement and the Payment in Lieu of Tax Agreement and convey to the Company all the Agency's right, title and interest in and to the Project Facility (the conveyance of the Agency's right, title and interest in and to the Project Facility shall be effected by the delivery by the Agency of the Termination of Lease to Agency and the Bill of Sale to Company. The Company hereby agrees to pay all expenses and taxes, if any, applicable to or arising from any such transfer of title); or
- (3) take any other action at law or in equity which may appear necessary or desirable to collect any amounts then due or thereafter to become due hereunder and to enforce the obligations, agreements, or covenants of the Company under this Uniform Agency Project Agreement.

- (B) No action taken pursuant to this Section 4.02 (including repossession of the Project Facility) shall relieve the Company from its obligations to make any payments required by this Uniform Agency Project Agreement and the other Basic Documents.
- SECTION 4.03. RECAPTURE OF FINANCIAL ASSISTANCE. (A) General. Upon the occurrence of a Recapture Event that occurs during the Recapture Period, the Agency may require the Company to provide for the recapture of the project financial assistance provided as of the date of determination (the "Project Financial Assistance"), all in accordance with the terms of this Section 4.03. The Company hereby agrees, if requested by the Agency, to pay within thirty (30) days to the Agency the recapture of the Project Financial Assistance, as provided in this Section 4.03.
- (B) <u>Project Financial Assistance to be Recaptured</u>. The Project Financial Assistance to be recaptured, as adjusted by the provisions of Section 4.03(C) below, by the Agency from the Company upon the occurrence of a Recapture Event during a Recapture Period shall be an amount equal to a percentage (as provided in subsection (C) below) multiplied by the sum of the following:
  - (1) the portion of the amount of New York State sales and use taxes allocable to Yates County that the Company would have paid as of the date of determination in connection with the undertaking of the Project if the Project Facility was privately owned by the Company and not deemed owned or under the jurisdiction and control of the Agency;
  - (2) the amount of any mortgage recording tax exemption provided by the Agency to the Company in connection with the undertaking of the Project; and
  - (3) the difference between the amount of the payment in lieu of tax payments paid by the Company under the Payment in Lieu of Tax Agreement and the amount of the general real property ad valorem taxes that would have been payable by the Company to the Taxing Entities if the Project Facility was privately owned by the Company and not deemed owned or under the jurisdiction and control of the Agency.
- (C) <u>Amount of Project Financial Assistance to be Recaptured</u>. Upon the occurrence of a Recapture Event, the Company shall pay to the Agency the following amounts as recapture:

Year	Amount of Recapture
2018	100% of the Project Financial Assistance
2019	95% of the Project Financial Assistance
2020	90% of the Project Financial Assistance
2021	85% of the Project Financial Assistance
2022	80% of the Project Financial Assistance
2023	75% of the Project Financial Assistance
2024	70% of the Project Financial Assistance
2025	65% of the Project Financial Assistance
2026	60% of the Project Financial Assistance
2027	55% of the Project Financial Assistance
2028	50% of the Project Financial Assistance
2029	45% of the Project Financial Assistance
2030	40% of the Project Financial Assistance
2031	35% of the Project Financial Assistance
2032	30% of the Project Financial Assistance
2033	25% of the Project Financial Assistance

2034	20% of the Project Financial Assistance
2035	15% of the Project Financial Assistance
2036	10% of the Project Financial Assistance
2037	5% of the Project Financial Assistance

- (D) Redistribution of Project Financial Assistance to be Recaptured. Upon the receipt by the Agency of any amount of Project Financial Assistance pursuant to this Section 4.03, the Agency shall redistribute such amount within thirty (30) days of such receipt to the Taxing Entity that would have received such amount but for the granting by the Agency of the Project Financial Assistance.
- (E) <u>Survival of Obligations</u>. The Company acknowledges that the obligations of the Company in this Section 4.03 shall survive the conveyance of the Project Facility to the Company and the termination of the Lease Agreement.
- (F) Agency Review of Recapture Determination. The Agency's determination to recapture all or a portion of the Project Financial Assistance shall be made by the Agency after an evaluation of the criteria for recapture set forth in the Agency's "Policy Respecting Recapture of Project Benefits" as in effect as of the Closing Date (a copy of which policy is attached hereto as Schedule B). If the Agency determines that a Recapture Event has occurred, it shall give notice of such determination to the Company. The Company shall have thirty (30) days from the date the notice is deemed given to submit a written response to the Agency's determination and to request a written and/or oral presentation to the Agency why the proposed recapture amount should not be paid to the Agency. The Company may make its presentation at a meeting of the Agency. The Agency shall then vote on a resolution recommending (i) a termination of Financial Assistance, (ii) a recapture of Financial Assistance, (iii) both a termination and a recapture of Finance Assistance, (iv) a modification of Financial Assistance or (v) no action.

SECTION 4.04. LATE PAYMENTS. (A) One Month. If the Company shall fail to make any payment required by this Uniform Agency Project Agreement within thirty days of the date that written notice of such payment is sent from the Agency to the Company at the address provided in Section 5.05 of this Uniform Agency Project Agreement, the Company shall pay the amount specified in such notice together with a late payment penalty equal to five percent (5%) of the amount due.

(B) Thereafter. If the Company shall fail to make any payment required by this Uniform Agency Project Agreement when due and such delinquency shall continue beyond the thirty days after such notice, the Company's obligation to make the payment so in default shall continue as an obligation of the Company to the Agency until such payment in default shall have been made in full, and the Company shall pay the same to the Agency together with (1) a late payment penalty of one percent (1%) per month for each month, or part thereof, that the payment due hereunder is delinquent beyond the first month, plus (2) interest thereon, to the extent permitted by law, at the greater of (a) one percent (1%) per month, or (b) the rate per annum which would be payable if such amount were delinquent taxes, until so paid in full.

SECTION 4.05. PAYMENT OF ATTORNEY'S FEES AND EXPENSES. If the Company should default in performing any of its obligations, covenants or agreements under this Uniform Agency Project Agreement and the Agency should employ attorneys or incur other expenses for the collection of any amounts payable hereunder or for the enforcement of performance or observance of any obligation, covenant or agreement on the part of the Company herein contained, the Company agrees that it will, on demand therefor, pay to the Agency within thirty (30) days not only the amounts adjudicated due hereunder, together with the late payment penalty and interest due thereon, but also the reasonable fees

and disbursements of such attorneys and all other expenses, costs and disbursements so incurred, whether or not an action is commenced.

SECTION 4.06. REMEDIES; WAIVER AND NOTICE. (A) No Remedy Exclusive. No remedy herein conferred upon or reserved to the Agency is intended to be exclusive of any other available remedy or remedies, but each and every such remedy shall be cumulative and shall be in addition to every other remedy given under this Uniform Agency Project Agreement or now or hereafter existing at law or in equity or by statute.

- (B) <u>Delay</u>. No delay or omission in exercising any right or power accruing upon the occurrence of a Recapture Event or an Event of Default hereunder shall impair any such right or power or shall be construed to be a waiver thereof, but any such right or power may be exercised from time to time and as often as may be deemed expedient.
- (C) <u>Notice Not Required</u>. In order to entitle the Agency to exercise any remedy reserved to it in this Uniform Agency Project Agreement, it shall not be necessary to give any notice, other than such notice as may be expressly required in this Uniform Agency Project Agreement.
- (D) <u>No Waiver</u>. In the event any provision contained in this Uniform Agency Project Agreement should be breached by any party and thereafter duly waived by the other party so empowered to act, such waiver shall be limited to the particular breach so waived and shall not be deemed to be a waiver of any other breach hereunder. No waiver, amendment, release, or modification of this Uniform Agency Project Agreement shall be established by conduct, custom, or course of dealing.

#### ARTICLE V

#### **MISCELLANEOUS**

SECTION 5.01. TERM. This Uniform Agency Project Agreement shall become effective and the obligations of the Company shall arise absolutely and unconditionally upon the execution and delivery of this Uniform Agency Project Agreement by the Company and the Agency. Unless otherwise provided by amendment hereof, this Uniform Agency Project Agreement shall continue to remain in effect until December 31, 2038.

SECTION 5.02. FORM OF PAYMENTS. The amounts payable under this Uniform Agency Project Agreement shall be payable in such coin and currency of the United States of America as at the time of payment shall be legal tender for the payment of public and private debts.

SECTION 5.03. COMPANY ACTS. Where the Company is required to do or accomplish any act or thing hereunder, the Company may cause the same to be done or accomplished with the same force and effect as if done or accomplished by the Company.

SECTION 5.04. AMENDMENTS. This Uniform Agency Project Agreement may not be effectively amended, changed, modified, altered, or terminated except by an instrument in writing executed by the parties hereto.

SECTION 5.05. NOTICES. (A) General. All notices, certificates or other communications hereunder shall be in writing and may be personally served, telecopied or sent by courier service or United States mail and shall be sufficiently given and shall be deemed given when (1) delivered in person or by courier to the applicable address stated below, (2) when received by telecopy or (3) three business days after deposit in the United States, by United States mail (registered or certified mail, postage prepaid, return receipt requested, property addressed), or (4) when delivered by such other means as shall provide the sender with documentary evidence of such delivery, or when delivery is refused by the addressee, as evidenced by the affidavit of the Person who attempted to effect such delivery.

(B) <u>Addresses</u>. The addresses to which notices, certificates and other communications hereunder shall be delivered are as follows:

#### IF TO THE COMPANY:

Keuka Gardens Associates LLC 180 Clinton Square Rochester, New York 14604 Attention: Jenifer Higgins, Development Manager

#### WITH A COPY TO:

Nixon Peabody LLP 1300 Clinton Square Rochester, New York 14604 Attention: John F. D'Amanda, Esq.

#### AND A COPY TO:

Red Stone Equity – Fund 67 Limited Partnership c/o Red Stone Equity Partners, LLC 1100 Superior Avenue – Suite 1640 Cleveland, Ohio 44114 Attention: Managing Director and General Counsel

#### WITH A COPY TO:

Nixon Peabody LLP 100 Summer Street Boston, Massachusetts 02110 Attention: Roger W. Holmes, Esq.

#### IF TO THE AGENCY:

Yates County Industrial Development Agency One Keuka Business Park, Suite 104 Penn Yan, New York 14527 Attention: Chairman

#### WITH A COPY TO:

Hodgson Russ LLP 677 Broadway, Suite 301 Albany, New York 12207 Attention: A. Joseph Scott, III, Esq.

- (C) <u>Change of Address</u>. The Agency and the Company may, by notice given hereunder, designate any further or different addresses to which subsequent notices, certificates and other communications shall be sent.
- (D) <u>Copies</u>. The Company agrees to give a copy of any written notice received from the Agency to the Lender within seven (7) days of receipt.

SECTION 5.06. BINDING EFFECT. This Uniform Agency Project Agreement shall inure to the benefit of, and shall be binding upon, the Agency, the Company and their respective successors and assigns. The provisions of this Uniform Agency Project Agreement are intended to be for the benefit of the Agency.

SECTION 5.07. SEVERABILITY. If any article, section, subdivision, paragraph, sentence, clause, phrase, provision or portion of this Uniform Agency Project Agreement shall for any reason be held or adjudged to be invalid or illegal or unenforceable by any court of competent jurisdiction, such article, section, subdivision, paragraph, sentence, clause, phrase, provision or portion so adjudged invalid, illegal or unenforceable shall be deemed separate, distinct and independent and the remainder of this Uniform Agency Project Agreement shall be and remain in full force and effect and shall not be invalidated or rendered illegal or unenforceable or otherwise affected by such holding or adjudication.

SECTION 5.08. COUNTERPARTS. This Uniform Agency Project Agreement may be simultaneously executed in several counterparts, each of which shall be an original and all of which shall constitute but one and the same instrument.

SECTION 5.09. APPLICABLE LAW. This Uniform Agency Project Agreement shall be governed by and construed in accordance with the laws of the State.

SECTION 5.10. SURVIVAL OF OBLIGATIONS. The obligations of the Company to make the filings and listings required by Section 3.02 hereof shall survive the termination of this Uniform Agency Project Agreement, and all such filings and reports after such termination shall be made upon demand of the party to whom such filings and reports are due.

IN WITNESS WHEREOF, the Agency and the Company have caused this Uniform Agency Project Agreement to be executed in their respective names by duly authorized officers and representatives thereof, all being done as of the date first above written.

YATES COUNTY INDUSTRIAL DEVELOPMENT AGENCY BY: <u>Non Paice</u> Chairman KEUKA GARDENS ASSOCIATES LLC. By: KEUKA GARDENS ASSOCIATES MM LLC, Its managing member BY: HOME LEASING, LLC, its manager BY: \_\_\_\_\_Owner's Representative SPECIAL PROJECT CERTIFICATION As required under Section 859-a(6) of the Act, the Company hereby certifies, under penalty of perjury, that the Company is in substantial compliance with all local, state and federal tax, worker protection and environmental laws, rules and regulations. KEUKA GARDENS ASSOCIATES LLC

IN WITNESS WHEREOF, the Agency and the Company have caused this Uniform Agency Project Agreement to be executed in their respective names by duly authorized officers and representatives thereof, all being done as of the date first above written.

> YATES COUNTY INDUSTRIAL DEVELOPMENT AGENCY

KEUKA GARDENS ASSOCIATES LLC.

By: KEUKA GARDENS ASSOCIATES MM LLC,

Its managing member

BY: HOME LEASING, LLC, its manager

#### SPECIAL PROJECT CERTIFICATION

As required under Section 859-a(6) of the Act, the Company hereby certifies, under penalty of perjury, that the Company is in substantial compliance with all local, state and federal tax, worker protection and environmental laws, rules and regulations.

KEUKA GARDENS ASSOCIATES LLC

BY: Owner's Representative

STATE OF NEW YORK	)
	) ss.:
COUNTY OF YATES	)

On the 5 day of October, in the year 2018, before me, the undersigned, personally appeared GENE PIERCE, personally known to me or proved to me on the basis of satisfactory evidence to be the individual whose name is subscribed to the within instrument and acknowledged to me that he executed the same in his capacity, and that by his signature on the instrument, the individual, or the person upon behalf of which the individual acted, executed the instrument.

Notary Public

Doreen J. Jensen

Notary Public, State of New York

Qualified in Yates County

No. 01JE6199490

My Commission Expires 01

STATE OF NEW YORK	)
	) ss.:
COUNTY OF MONROE	)

On the day of October, in the year 2018, before me, the undersigned, personally appeared MEGAN HOUPPERT, personally known to me or proved to me on the basis of satisfactory evidence to be the individual whose name is subscribed to the within instrument and acknowledged to me that she executed the same in her capacity, and that by her signature on the instrument, the individual, or the person upon behalf of which the individual acted, executed the instrument.

ry Public

KATHLEEN M. JONES
Notary Public, State of New York
Registration #: 01J04854252
Qualified in Monroe County
Certificate Filed in Monroe County
Commission Expires: 3/3/20\_22

# SCHEDULE A

# NYS-45 QUARTERLY REPORT

See attached.

NYS-45 (12/15)		And Unemploymen	nholding, Wage Reporting nt Insurance Return		41519417
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9. Total UI amounts due (if line 7 greafer than line 8, enter difference)	is		<ol> <li>Total WT overpaid (# line 18 is greater than line 15, enter difference here and mark an X in 20a or 20b)*</li> </ol>		**************************************
10. Total UI overpaid (# line 8 is greater than line 7, enter difference and mark box 11 below)*	California Million Maria Maria		20a. Apply to outstanding liabilities and/or refund	or <sup>20b.</sup> Credit to withholdi	next quarter
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#### Part D - Form NYS-1 corrections/additions

Use Part D only for corrections/additions for the quarter being reported in Part B of this return. To correct original withholding information reported on Form(s) NYS-1, complete columns a, b, c, and d. To report additional withholding information not previously submitted on Form(s) NYS-1, complete only columns c and d. Lines 12 through 15 on the front of this return must reflect these corrections/additions.

a Original last payroll date reported on Form NYS-1, line A (mmdd)	b Orlginal total withheld reported on Form NYS-1, line 4	c Correct last payroll date (mmdd)	d Соггесt total withheld
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Complete the information	n below about the acquiring entity		
Legal name			EIN
Address			

Note: For questions about other changes to your withholding tax account, call the Tax Department at (518) 485-6654; for your unemployment insurance account, call the Department of Labor at (518) 485-8589 or 1 888 899-8810. If you are using a paid preparer or a payroll service, the section below must be completed.

Paid preparer's	Preparer's signature		Date	Preparer's NYTPRIN	P	reparer's SSN or PTiN		NYTPRIN excl.code	
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#### Checklist for mailing:

- File original return and keep a copy for your records.

  Complete lines 9 and 19 to ensure proper credit of payment.

  Enter your withholding ID number on your remittance.

  Make remittance payable to NYS Employment Contributions and Taxes.

  Enter your telephone number in boxes below your signature.

  See Need help? on Form NYS-45-I if you need forms or assistance.

Mail to:

NYS EMPLOYMENT CONTRIBUTIONS AND TAXES PO BOX 4119 BINGHAMTON NY 13902-4119

NYS-45 (12/15) (back)

#### SCHEDULE B

#### POLICY RESPECTING RECAPTURE OF PROJECT BENEFITS

- SECTION 1. PURPOSE AND JUSTIFICATION. (A) The purpose of this Policy is to provide the uniform criteria to be utilized by Yates County Industrial Development Agency (the "Agency") to evaluate and select projects from each category of eligible projects for which the Agency can provide financial assistance.
- (B) The Agency was created pursuant to Section 893-b of Title 2 of Article 18-A of the General Municipal Law and Title 1 of Article 18-A the General Municipal Law (collectively, the "Act") for the purpose of promoting employment opportunities for, and the general prosperity and economic welfare of, residents of Yates County, New York (the "County") and the State of New York (the "State"). Under the Act, the Agency was created in order to advance the job opportunities, health, general prosperity, and economic welfare of the residents of the County and of the State.
- (C) Chapter 563 of the Laws of 2015, effective June 15, 2016 (the "Reform Legislation"), requires each industrial development agency to adopt an assessment of all material information included in connection with an application for financial assistance, as necessary to afford a reasonable basis for the decision by an industrial development agency to provide financial assistance for a project.
- SECTION 2. ELIGIBLE PROJECT CATEGORIES. The Agency may provide financial assistance to any "project," as defined in Section 854 of the Act.
- SECTION 3. UNIFORM CRITERIA. (A) The following general uniform criteria will apply to all categories of eligible projects: (1) Extent to which a project will create or retain jobs; (2) Estimated value of tax exemptions; (3) Amount of private sector investment; (4) Likelihood of project being accomplished in a timely fashion; (5) Extent of new revenue provided to local taxing jurisdictions; (6) Any additional public benefits; and (7) Local labor construction jobs.
- (B) The following additional criteria may apply to warehousing and research projects: (1) wage rates (above median for County); (2) in County purchases (% of purchases from local vendors); (3) supports local businesses or clusters; (4) retention or flight risk; and (5) provides capacity to meet County demand or shortage.
- (C) The following additional criteria may apply to commercial projects: (1) regional wealth creation (% of sales/customers outside of the County); (2) located in a highly distressed census tract; (3) alignment with local planning and development efforts; (4) promotes walkable community areas; (5) elimination or reduction in blight; (6) proximity/support of regional tourism attractions/facilities; (7) local or County official support; (8) building or site has historic designation; and (9) provides brownfield remediation.
- SECTION 4: REMOVAL OR ABANDONMENT. If the proposed project involves the removal or abandonment of a facility or plant within the state, the Agency will notify the chief executive officer or officers of the municipality or municipalities in which the facility or plant was located.
- SECTION 5. EFFECTIVE DATE. This policy shall be effective with respect to any project undertaken by the Agency after the date of approval of this Policy.

# SCHEDULE C

# COPY OF PAYMENT IN LIEU OF TAX AGREEMENT

See Tab A-7 in this Transcript.

# SCHEDULE D

# **COPY OF APPLICATION**

See attached.



#### **Application for Financial Assistance**

Applicant Name: Keuka Gardens, LLC	
Applicant Address: 180 Clinton Square, Rochester, New York 14	504
Phone: <u>(585)262.6210</u>	Fax(585) 232.3135
Website: www.Homeleasing.net	E-mail: jeniferhi@homeleasing.net
Federal ID#: to be assigned NAICS:	
State and Year or Incorporation/Organization: New York, to be	formed
Will a Real Estate Holding Company be utilized to own the Proje	ct property/facility? 🔲 Yes or 🛛 No
What is the name of the Real Estate Holding Company:	
Federal ID#:	
State and Year or Incorporation/Organization:	
B) Individual Completing Application:	
Name: Jenifer Higgins	
Title: Development Manager	
Address: Home Leasing, 180 Clinton Square, Rochester, New Yo	rk, 14604
Phone: <u>585.287.5775</u>	Fax: <u>585.232.3135</u>
E-Mail: <u>jeniferhi@homeleasing.net</u>	
C) Company Contact (if different from individual completing a	pplication):
C) Company Contact (if different from individual completing a  Name: Megan Houppert	pplication):
	pplication):
Name: Megan Houppert	
Name: Megan Houppert  Title: Development Manager  Address: Home Leasing, 180 Clinton Square, Rochester, New Yo	
Name: Megan Houppert  Title: Development Manager  Address: Home Leasing, 180 Clinton Square, Rochester, New Yo	rk, 14604 ax:585.232.3135
Name: Megan Houppert  Title: Development Manager  Address: Home Leasing, 180 Clinton Square, Rochester, New Yo  Phone: 585.270.5026	rk, 14604 ax:585.232.3135
Name: Megan Houppert  Title: Development Manager  Address: Home Leasing, 180 Clinton Square, Rochester, New Yo  Phone: 585.270.5026	rk, 14604 ax:585.232.3135
Name: Megan Houppert  Title: Development Manager  Address: Home Leasing, 180 Clinton Square, Rochester, New Yo  Phone: 585.270.5026  E-Mail: meganho@homeleasing.net  D) Company Counsel:	rk, 14604 ax:585.232.3135
Name: Megan Houppert  Title: Development Manager  Address: Home Leasing, 180 Clinton Square, Rochester, New Yo  Phone: 585.270.5026  E-Mail: meganho@homeleasing.net  D) Company Counsel:	rk, 14604 ax: 585.232.3135
Name: Megan Houppert  Title: Development Manager  Address: Home Leasing, 180 Clinton Square, Rochester, New Younger  Phone: 585.270.5026  E-Mail: meganho@homeleasing.net  D) Company Counsel:  Name of Attorney: Steven J. Weiss	rk, 14604 ax:585.232.3135
Name: Megan Houppert  Title: Development Manager  Address: Home Leasing, 180 Clinton Square, Rochester, New Young Phone: 585.270.5026  E-Mail: meganho@homeleasing.net  D) Company Counsel:  Name of Attorney: Steven J. Weiss  Firm Name: Cannon Heyman & Weiss  Address: 726 Exchange Street, Suite 500, Buffalo, New	rk, 14604 ax:585.232.3135

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Business Organization (check	appropriate cat		
Corporation		Partnership	
Public Corporation		Joint Venture	
Sole Proprietorship		Limited Liability Company	
Other (please specify) _			
Year Established:			
State in which Organiza	tion is establishe	d: New York	
	rs, or partners w	ith % of ownership greater than 2	<del></del>
<u>Name</u>		% of owners	
TBD Investor Member			99%
3) Applicant Business Description	nn•		
	- <del></del>		Provident of the data discount of the Hills
Describe in detail company back	ground, product	s, customers, goods and services. I	Description is critical in determining eligibility:
			residents, with incomes ranging from 50 – 90% o
			easing will participate in Keuka Gardens, LLC's
			velops, constructs and manages affordable and Currently Home Leasing manages over 1,600
			ing that improves the lives of our residents and
			ntly Home Leasing has begun the process of
becoming a certified Benefit Cor environment, as well as profit-n			corporate positive impacts on society and the
environment, as wen as promen	taking, titto titeli	tegany-defined goals.	
Estimated % of sales within Cou	nty/City/Town/\	/illage: <u>100%</u>	
Estimated % of sales outside Co	unty/City/Town/	Village, but within New York State:	:0%
Estimated % of sales outside Ne	w York State, bu	t within the U.S.:0%	
Estimated % of sales outside the	e U.S.:0%		- <u></u> -
(*Percentage to equal 100%)			
H) Estimated percentage of	your total annu	al supplies, raw materials and v	rendor services are purchased from firms with
,	•		project will create approximately 150 construction
			ate's requirement for contracting with women
			cally, workforce-permitting. Operational supplies
Illiare I lais and Action 251 AICE2 6	1130 WITH DE PUICH		
		ased locally as much as available.	
	Section II: Pr	oject Description & Details	
	Section II: Pr		

A) Physical Project Location:  The proposed community will be located at 199 Brown Street Extension, Village of Penn Yan, Town of Milo, New York
B) Detailed Description of Project (new build, renovations, and/or equipment purchases). Identify specific uses occurring within the project. Describe any and all tenants and any/all end users (This information is critical in determining project eligibility):
Home Leasing proposes to build a 42 unit mixed-income housing project, Keuka Gardens, in the Village of Penn Yan at 199 Brown
Street Extension, within ½ mile walking distance to downtown Penn Yan and amenities like CVS Pharmacy and Aldi's grocery store.
This new community will provide one and two bedroom apartments for households at income levels ranging from 50% to 90% of
Area Median Income. Home Leasing is partnering with the ARC of Yates for this development, setting aside 11 one-bedroom
apartments for individuals with developmental disabilities who will receive support services and transportation through the ARC of
Yates. The community will include on-site management and 24/7 emergency maintenance services, as well as a community room,
computer lab, fitness center and laundry facilities. Total development costs are estimated at \$9.3 million, and permanent financing
sources are expected to leverage nearly \$6 million in investor equity as well as local and State resources. This new building
construction will achieve stringent green energy standards as prescribed by LEED Silver. Keuka Gardens will create 3 long-term
employment opportunities and generate 150+ construction jobs for 12-18 months. Both the Town of Milo and the Village of Penn
Yan have been designated NYS moderately distressed communities. Construction will employ W/MBEs as prescribed by funding
sources. Keuka Gardens will enhance the lives of the residents of Penn Yan by creating safe, clean affordable housing within the Village, bringing an estimated 48 additional people into the Village to support local businesses and spur future economic
development.
C) Please confirm by checking the box, below, if there is likelihood that the Project would not be undertaken but for the Financial Assistance provided by the Agency?  Yes or No  If the Project could be undertaken without Financial Assistance provided by the Agency, then provide a statement in the space provided below indicating why the Project should be undertaken by the Agency:
Not applicable
If the Applicant is unable to obtain Financial Assistance for the Project, what will be the impact on the Applicant and County/City/Town/Village?
Without the provision of Financial Assistance in the form of a PILOT agreement, development of Keuka Gardens would not be
financially feasible and would not proceed. Home Leasing would pursue the development of affordable housing projects in other
counties, the Village of Penn Yan would not benefit from an additional 42 safe, quality apartments, and Arc of Yates clients would
not be able to access 11 units of supportive housing in their own community.
D) Current Assessed Value of Property \$51,800
Property Tax ID# 61.35-01-017
(not required if project is for equipment purchases only)
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Are utilities on Site:	Water No	Electric Adj ROW	
	Gas Adj ROW	Sanitary/Storm Sewer	Yes
E) Present legal owner o	of site <u>W. Scott &amp; Virgin</u>	ia McCredy	
If other than Applicant b	y what means will the site b	oe acquired for this Project:	:Home Leasing, LLC has the site under contract with
F) Zoning of Project Site:	: Current: <u>General Commer</u>	cial Proposed:	General Commercial
Are any variances Neede	ed: Area Variance granted	by Yates County and Villag	e of Penn Yan Zoning Boards (granted 9/1/16)
Principal Use of Project	upon completion: Multifa	mily Residential	
G) Will the Project result  ☐ Yes or ☐ No	t in the removal of a facility	of the Applicant from one	area of the State of New York to another?
	n the removal of a facility of the State of New York?		oant of the Project from one area of the State of Nev
Will the Project result in	the abandonment of one o	or more facilities located in	the State of New York? 🗌 Yes or 🔀 No
If the answer to any of t	he questions in G were yes,	indicate whether any of th	e following apply to the Project:
1. Is the Project re industry? ☐ Yes or ☑			ion of the Company or such Project Occupant in its
	Not	Applicable	
	side the State of New York?		ch Project Occupant from removing such other plant o please provide detail:
H) Estimated costs in co	nnection with Project:		
1. Land and/or Bu	uilding Acquisition:		\$95,000_
3.6	acres	square feet	
<ol><li>New Building C</li></ol>	Construction: 43,200	square feet	\$6,914,890
<ol><li>New Building A</li></ol>	Addition(s): squar	e feet	\$0
4. Infrastructure	Work (included in Construc	tion #)	\$
5. Reconstruction	n/Renovation:	square feet	\$
6. Manufacturing	¿Equipment:		\$na
7. Non-Manufact	uring Equipment (furniture	, fixtures, etc.):	\$25,000
8. Soft Costs: (pro	ofessional services, etc.):		\$ <u>2,297,860</u>
9. Other, Specify:			\$
		TOTAL Capital Costs:	\$9,332,750
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Project refinancing; estimated amount (for refinancing of existing debt only)	\$na					
I) Sources of Funds for Project Costs:						
Bank Financing:	\$ <u>165,000</u>					
Equity (excluding equity that is attributed to grants/tax credits)	\$68,615					
Tax Exempt Bond Issuance (if applicable)	\$					
Taxable Bond Issuance (if applicable)	\$0					
Public Sources (Include sum total of all state and federal grants and tax credits)	\$ 9,099,135					
Identify each state and federal grant/credit:						
NYS LIHC/SLIHC	\$ <u>5,857,135</u>					
NYS OPWDD	\$ <u>1,100,000</u>					
NYS Housing Trust Fund	\$ <u>1,900,000</u>					
NYSERDA	\$42,000					
NYS EDS CFA	\$200,000					
Total Sources of Funds for Project Costs:	\$ <u>9,332,750</u>					
Have any of the above costs been paid or incurred as of the date of this App	lication? 🛚 Yes or 🗌 No					
If Yes, describe particulars: <u>Home Leasing has incurred expenses associated</u> engineering services, Archeological Phase I, Environmental Phase I and deposit						
Mortgage Recording Tax Exemption Benefit: Amount of mortgage that wo	uld be subject to mortgage recording tax:					
Mortgage Amount (include sum total of construction/permanent/b	oridge financing): \$ <u>165,000</u>					
Estimated Mortgage Recording Tax Exemption Benefit (product of Amount as indicated above multiplied by 1%):	Mortgage \$ <u>1,650</u>					
Sales and Use Tax: Gross amount of costs for goods and services that are	subject to State and local Sales and Use tax - said amount					
to benefit from the Agency's Sales and Use Tax exemption benefit:	\$ <u>3,079,741</u>					
Estimated State and local Sales and Use Tax Benefit (product of 8% multiplied by the figure, above):						
	\$ <u>246,379</u>					
** Note that the estimate provided above will be provided to the New York acknowledges that the transaction documents may include a covenant by t as proposed within this Application, and that the estimate, above, represen	the Applicant to undertake the total amount of investment					
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the Agency may authorize with respect to this Application. The Agency may utilize the estimate, above, as well as the proposed total Project Costs as contained within this Application, to determine the Financial Assistance that will be offered.

# Real Property Tax Benefit:

IDA PILOT Benefit: Agency staff will indicate the amount of PILOT Benefit based on estimated Project Costs as contained herein and anticipated tax rates and assessed valuation, including the annual PILOT Benefit abatement amount for each year of the PILOT benefit year and the sum total of PILOT Benefit abatement amount for the term of the PILOT as depicted in Section II(I) of the Application.

<u>Percentage of Project Costs financed from Public Sector sources</u>: Agency staff will calculate the percentage of Project Costs financed from Public Sector sources based upon Sources of Funds for Project Costs as depicted above in <u>Section II(I)</u> of the Application.

J) What is your project timetable (Provide dates):

1. Start date: acquisition of equipment or construction of fa	acilities: September 2017	_
2. Estimated completion date of project: <u>March 2019</u>		
3. Project occupancy – estimated starting date of operation	ns: _April 2019	
4. Have construction contracts been signed?	☐ Yes or ☒ No	
5. Has Financing been finalized?	☐ Yes or ☒ No	

\*\* If constructions contracts have been signed, please provide copies of executed construction contracts and a complete project budget. The complete project budget should include all related construction costs totaling the amount of the new building construction, and/or new building addition(s), and/or renovation.

Employment Plan (Specific to the proposed project location):

	Current # of jobs at proposed project location or to be relocated to project location	1 ' -	ASSISTANCE IS GRANTED – project the number of FTE and PTE jobs to be CREATED upon THREE Years after	Estimate number of residents of the Labor Market Area in which the Project is located that will fill the FTE and PTE jobs to be created upon THREE Years after Project Completion **
Full time (FTE)	0	0	1	1
Part Time (PTE)	0	0	2	2
Total	0	0	3	3

<sup>\*\*</sup> For purposes of this question, please estimate the number of FTE and PTE jobs that will be filled, as indicated in the third column, by residents of the Labor Market Area, in the fourth column. The Labor Market Area includes Yates, Seneca, Ontario, Monroe, Wayne, Livingston, Orleans, Genesee, Wyoming (or six other contiguous counties, including Steuben County, chosen at the Agency's discretion).

ategory of Jobs to be etained and Created	Average Salary or R	Range of Salary		Average Fringe of Fringe Bene	Benefits or Range	7
fanagement	1		<del></del>	or rringe bene	1163	-
rofessional	1 FTE Maintenance \$29,000, 1 PTE Mai	•	-	FTE Fringe ben	efits range \$2,756-	-
dministrative	323,000, 1112 (4)	nager @ \$22,000		73,003		7
roduction						
ndependent Contractor		·· <del>·</del> ·····		<del></del>		7
ther	1 PTE Support Serv 150+ Construction wage of \$30/hour					
		Address	Add	ress	Address	
Full time		<del>                                     </del>				
Part Time						
Total				<del></del>		
** If any of the facilities ou must complete Section  ** Please note that the	es described above at ion IV of this Applicat Agency may utilize th ffered by the Agency te Applicant to retain	re located within ion. he foregoing emp to the Applicant.	the State o loyment pr The Applic	of New York, a ojections, amo ant acknowled	and you answered ang other items, to alges that the trans	Yes to the question, of determine the Finance action documents ma
assistance that will be of notice of the concept of the contraction of						
nclude a covenant by th		Section III: I	Retail Que	stionnaire		

	] Yes or $igotimes$ No. If the answer is yes, please continue. If no, proceed to section V	
th	or purposes of Question A, the term "retail sales" means (i) sales by a registered vale State of New York (the "Tax Law") primarily engaged in the retail sale of talection 1101(b)(4)(i) of the Tax Law), or (II) sales of a service to customers who personal transfer of the transfer of th	ngible personal property (as defined in
go	hat percentage of the cost of the Project will be expended on such facilities or proposes or services to customers who personally visit the project?	%. If the answer is less than 33%
	answer to A is Yes $\underline{\text{AND}}$ the answer to Question B is greater than $\underline{33.33\%}$ , incapply to the project:	dicate which of the following questions
1.	Will the project be operated by a not-for-profit corporation?	Yes or No
	. Is the Project location or facility likely to attract a significant number of visitors region (list specific County or ED region) in which the project will be located?	from outside the economic development
lf	yes, please provide a third party market analysis or other documentation support	ing your response.
re	. Is the predominant purpose of the project to make available goods or services easonably accessible to the residents of the municipality within which the proposeck of reasonably accessible retall trade facilities offering such goods or services?	
If	yes, please provide a third party market analysis or other documentation support	ing your response.
4.	. Will the project preserve permanent, private sector jobs or increase the over jobs in the State of New York?	rall number of permanent, private sector    Yes or   No
	If yes, explainThe project will generate approximately 150 construction	n jobs over a 15-month period
	and 3 permanent lobs related to property management, maintenance, and	d support services.
5.	. Is the project located in a Highly Distressed Area?	☐ Yes or ⊠ No
	Section IV: Inter-Municipal Move Determination	
Assistance another at Agency Fit	cy is required by state law to make a determination that, if completion of a results in the removal of an industrial or manufacturing plant of the project rea of the state or in the abandonment of one or more plants or facilities of the prancial Assistance is required to prevent the project occupant from relocating or the project occupant's competitive position in its respective industry.	occupant from one area of the state to project occupant located within the state,
	roject result in the removal of an industrial or manufacturing plant of the Projerea of the state? $\qed$ No	ct occupant from one area of the state to
Will the P	roject result in the abandonment of one or more plants or facilities of the Proje $\hfill \Box$ Yes or $igtimes$ No	ct occupant located within the state?
Assistance	either question, explain how, notwithstanding the aforementioned closing or is required to prevent the Project from relocating out of the State, or is reasts competitive position in its respective industry:	
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Does the Project involve relocation or consolidation	n of a project occupant from another municipality?	
Within New York State Within County/City/Town/Village	☐ Yes or ☑ No ☑ Yes or ☐ No	

If Yes to either question, please, explain: Across Yates County there is a strong need for rental housing as well as for supportive housing. Home Leasing does not anticipate advertising this project upon completion, and would expect to fill it with residents from Penn Yan and surrounding communities. Our service partner, the Arc of Yates, has Identified 11 clients within Yates County who would benefit from living with support services in the units set aside at the proposed Keuka Gardens.

Section V: Estimate of Real Property Tax Abatement Benefits & Percentage of Project Costs financed from Public Sector sources

\*\* Section V of this Application will be: (i) completed by IDA Staff based upon information contained within the Application, and (ii) provided to the Applicant for ultimate inclusion as part of this completed Application.

Home Leasing, LLC respectfully requests a tax abatement of \$300/unit, with a 2% annual increase, for 30 years.

### **PILOT Estimate Table Worksheet**

Dollar Value of New Construction and Renovation Costs	Estimated New Assessed Value of Property Subject to IDA*	County Tax Rate/1000	Local Tax Rate (Town/City/Village)/1000	School Tax Rate/1000
6,914,890		6.929210	1.203177	10.989 **

<sup>\*</sup>Apply equalization rate to value

<sup>\*\*</sup> Includes Penn Yan Schools, Branchport Library & Penn Yan Library

PILOT Year	% Payment	County PILOT Amount	Local PILOT Amount	School PILOT Amount	Total PILOT	Full Tax Payment w/o PILOT	Net Exemption
1							
2							
3							
4							
5							
6							
7							
8							
9							
10							
11							
12							
13			<u> </u>	}			
14	<u> </u>						

		 <del></del>			 r — — — — — — — — — — — — — — — — — — —	
Ì	15					
	TOTAL	 				
	יסותב			i	1	

<sup>\*</sup>Estimates provided are based on current property tax rates and assessment values

### Section VI: Representations, Certifications and Indemnification

\*\* This Section of the Application <u>can only</u> be completed upon the Applicant receiving, and <u>must be completed</u> after the Applicant receives, IDA Staff confirmation that Section I through Section V of the Application are complete.

- A. Job Listings: In accordance with Section 858-b(2) of the New York General Municipal Law, the Applicant understands and agrees that, if the Project receives any Financial Assistance from the Agency, except as otherwise provided by collective bargaining agreements, new employment opportunities created as a result of the Project will be listed with the New York State Department of Labor Community Services Division (the "DOL") and with the administrative entity (collectively with the DOL, the "JTPA Entities") of the service delivery area created by the federal job training partnership act (Public Law 97-300) ("JTPA") in which the Project is located.
- B. First Consideration for Employment: In accordance with Section 858-b(2) of the New York General Municipal Law, the Applicant understands and agrees that, if the Project receives any Financial Assistance from the Agency, except as otherwise provided by collective bargaining agreements, where practicable, the Applicant will first consider persons eligible to participate in JTPA programs who shall be referred by the JTPA Entities for new employment opportunities created as a result of the Project.
- C. Annual Sales Tax Filings: In accordance with Section 874(8) of the New York General Municipal Law, the Applicant understands and agrees that, if the Project receives any sales tax exemptions as part of the Financial Assistance from the Agency, in accordance with Section 874(8) of the General Municipal Law, the Applicant agrees to file, or cause to be filed, with the New York State Department of Taxation and Finance, the annual form prescribed by the Department of Taxation and Finance, describing the value of all sales tax exemptions claimed by the Applicant and all consultants or subcontractors retained by the Applicant. Copies of all filings shall be provided to the Agency.
- D. Employment Reports: The Applicant understands and agrees that, if the Project receives any Financial Assistance from the Agency, the Applicant agrees to file, or cause to be filed, with the Agency, at least annually or as otherwise required by the Agency, reports regarding the number of people employed at the project site, salary levels, contractor utilization and such other information (collectively, "Employment Reports") that may be required from time to time on such appropriate forms as designated by the Agency. Failure to provide Employment Reports within 30 days of an Agency request shall be an Event of Default under the PILOT Agreement between the Agency and Applicant and, if applicable, an Event of Default under the Agent Agreement between the Agency and Applicant. In addition, a Notice of Failure to provide the Agency with an Employment Report may be reported to Agency board members, said report being an agenda item subject to the Open Meetings Law.
- E. The Applicant acknowledges that certain environmental representations will be required at closing. The Applicant shall provide with this Representation, Certification and Indemnification Form copies of any known environmental reports, including any existing Phase I Environmental Site Assessment Report(s) and/or Phase II Environmental Investigations. The Agency may require the Company and/or owner of the premises to prepare and submit an environmental assessment and audit report, including but not necessarily limited to, a Phase I Environmental Site Assessment Report and a Phase II Environmental Investigation, with respect to the Premises at the sole cost and

expense of the owner and/or the Applicant. All environmental assessment and audit reports shall be completed in accordance with ASTM Standard Practice E1527-05, and shall be conformed over to the Agency so that the Agency is authorized to use and rely on the reports. The Agency, however, does not adopt, ratify, confirm or assume any representation made within reports required herein.

- F. The Applicant and/or the owner, and their successors and assigns, hereby release, defend and indemnify the Agency from any and all suits, causes of action, litigations, damages, losses, liabilities, obligations, penalties, claims, demands, judgments, costs, disbursements, fees or expenses of any kind or nature whatsoever (including, without limitation, attorneys', consultants' and experts' fees) which may at any time be imposed upon, incurred by or asserted or awarded against the Agency, resulting from or arising out of any inquiries and/or environmental assessments, investigations and audits performed on behalf of the Applicant and/or the owner pursuant hereto, including the scope, level of detail, contents or accuracy of any environmental assessment, audit, inspection or investigation report completed hereunder and/or the selection of the environmental consultant, engineer or other qualified person to perform such assessments, investigations, and audits.
- Hold Harmless Provision: The Applicant acknowledges and agrees that the Applicant shall be and is responsible for G. all costs of the Agency incurred in connection with any actions required to be taken by the Agency in furtherance of the Application including the Agency's costs of general counsel and/or the Agency's bond/transaction counsel whether or not the Application, the proposed Project it describes, the attendant negotiations, or the issue of bonds or other transaction or agreement are ultimately ever carried to successful conclusion and agrees that the Agency shall not be liable for and agrees to indemnify, defend, and hold the Agency harmless from and against any and all liability arising from or expense incurred by: (i) the Agency's examination and processing of, and action pursuant to or upon, the Application, regardless of whether or not the Application or the proposed Project described herein or the tax exemptions and other assistance requested herein are favorably acted upon by the Agency; (ii) the Agency's acquisition, construction and/or installation of the proposed Project described herein; and (iii) any further action taken by the Agency with respect to the proposed Project including, without limiting the generality of the foregoing, all causes of action and attorney's fees and any other expenses incurred in defending any suits or actions which may arise as a result of any of the foregoing. Applicant hereby understands and agrees, in accordance with Section 875(3) of the New York General Municipal Law and the policies of the Agency that any New York State and local sales and use tax exemption claimed by the Applicant and approved by the Agency, any mortgage recording tax exemption claimed by the Applicant and approved by the Agency, and/or any real property tax abatement claimed by the Applicant and approved by the Agency, in connection with the Project, may be subject to recapture and/or termination by the Agency under such terms and conditions as will be established by the Agency and set forth in transaction documents to be entered into by and between the Agency and the Applicant. The Applicant further represents and warrants that the information contained in this Application, including without limitation information regarding the amount of the New York State and local sales and use tax exemption benefit, the amount of the mortgage recording tax exemption benefit, and the amount of the real property tax abatement, if and as applicable, to the best of the Applicant's knowledge, is true, accurate and
- H. This obligation includes an obligation to submit an Agency Fee Payment to the Agency in accordance with the Agency Fee policy effective as of the date of this Application
- I. By executing and submitting this Application, the Applicant covenants and agrees to pay the following fees to the Agency and the Agency's general counsel and/or the Agency's bond/transaction counsel, the same to be paid at the times indicated:
  - (i) a non-refundable \$250 application and publication fee (the "Application Fee");
  - (ii) a \$\_\_\_\_\_ expense deposit for the Agency's Counsel Fee.
  - (iii) Unless otherwise agreed to by the Agency, an amount equal to One percent (1%) of the total project costs. The FLEDC will collect its participation fee at the time of closing, based on the capital investment costs stated in this application. (Should the actual costs exceed those estimates by more than 25%, an additional fee will apply.)

- (iv) All fees, costs and expenses incurred by the Agency for (1) legal services, including but not limited to those provided by the Agency's general counsel and/or the Agency's bond/transaction counsel, thus note that the Applicant is entitled to receive a written estimate of fees and costs of the Agency's general counsel and the Agency's bond/transaction counsel; and (2) other consultants retained by the Agency in connection with the proposed project, with all such charges to be paid by the Applicant at the closing.
- J. If the Applicant falls to conclude or consummate the necessary negotiations, or falls, within a reasonable or specified period of time, to take reasonable proper or requested action, or withdraws, abandons, cancels, or neglects the Application, or if the Applicant is unable to find buyers willing to purchase the bond issue requested, or if the Applicant is unable to facilitate the sale/leaseback or lease/leaseback transaction, then, upon the presentation of an invoice, Applicant shall pay to the Agency, its agents, or assigns all actual costs incurred by the Agency in furtherance of the Application, up to that date and time, including but not necessarily limited to, fees of the Agency's general counsel and/or the Agency's bond/transaction counsel.
- K. The Applicant acknowledges and agrees that all payment liabilities to the Agency and the Agency's general counsel and/or the Agency's bond and/or transaction counsel as expressed in Sections H and I are obligations that are not dependent on final documentation of the transaction contemplated by this Application.
- L. The cost incurred by the Agency and paid by the Applicant, the Agency's general counsel and/or bond/transaction counsel fees and the processing fees, may be considered as a cost of the Project and included in the financing of costs of the proposed Project, except as limited by the applicable provisions of the Internal Revenue Code with respect to tax-exempt bond financing.
- M. The Applicant acknowledges that the Agency is subject to New York State's Freedom of Information Law (FOIL). Applicant understands that all Project information and records related to this application are potentially subject to disclosure under FOIL subject to limited statutory exclusions.
- N. The Applicant acknowledges that it has been provided with a copy of the Agency's Policy for Termination of Agency Benefits and Recapture of Agency Benefits Previously Granted (the "Termination and Recapture Policy"). The Applicant covenants and agrees that it fully understands that the Termination and Recapture Policy is applicable to the Project that is the subject of this Application, and that the Agency will implement the Termination and Recapture Policy if and when it is so required to do so. The Applicant further covenants and agrees that its Project is potentially subject to termination of Agency financial assistance and/or recapture of Agency financial assistance so provided and/or previously granted.
- O. The Applicant understands and agrees that the provisions of Section 862(1) of the New York General Municipal Law, as provided below, will not be violated if Financial Assistance is provided for the proposed Project:
  - § 862. Restrictions on funds of the agency. (1) No funds of the agency shall be used in respect of any project if the completion thereof would result in the removal of an industrial or manufacturing plant of the project occupant from one area of the state to another area of the state or in the abandonment of one or more plants or facilities of the project occupant located within the state, provided, however, that neither restriction shall apply if the agency shall determine on the basis of the application before it that the project is reasonably necessary to discourage the project occupant from removing such other plant or facility to a location outside the state or is reasonably necessary to preserve the competitive position of the project occupant in its respective industry.
- P. The Applicant confirms and acknowledges that the owner, occupant, or operator receiving Financial Assistance for the proposed Project is in substantial compliance with applicable local, state and federal tax, worker protection and environmental laws, rules and regulations.
- Q. The Applicant confirms and acknowledges that the submission of any knowingly false or knowingly misleading information may lead to the immediate termination of any Financial Assistance and the reimbursement of an amount equal to all or part of any tax exemption claimed by reason of the Agency's involvement the Project.
- R. The Applicant confirms and hereby acknowledges that as of the date of this Application, the Applicant is in substantial compliance with all provisions of Article 18-A of the New York General Municipal Law, including, but not limited to, the provision of Section 859-a and Section 862(1) of the New York General Municipal Law.

S. The Applicant and the individual executing this Application on behalf of Applicant acknowledge that the Agency and its counsel will rely on the representations and covenants made in this Application when acting hereon and hereby represents that the statements made herein do not contain any untrue statement of a material fact and do not omit to state a material fact necessary to make the statements contained herein not misleading.

The Applicant and the individual executing this Application on behalf of the Applicant acknowledge that:

- A) The FLEDC will rely on the representations made herein when acting on this Application and hereby represent that the statements made herein do not contain any untrue statement of a material fact and do not omit to state a material fact necessary to make the statements contained herein not misleading.
- B) Failure of the Applicant to file appropriate Sales Tax and Employment reports will result in the revocation of tax benefits and require repayment of benefits previously claimed.

Nelsm/	ATES= MONROE)ss.: 3. んにれんのはち, being first duly sworn, deposes and says:
1, Ti	nat I am the <u>Cheirman</u> (Corporate Office) of <u>Home Leasing LLC</u> (Applicant) and that I am duly uthorized on behalf of the Applicant to bind the Applicant.  * The mana jing member of Keuka Gardens LLC hat I have read the attached Application, I know the contents thereof, and that to the best of my knowledge and belief.
2. TI th	nat I have read the attached Application, I know the contents thereof, and that to the best of my knowledge and belief his Application and the contents of this Application are true, accurate and complete.  When belief the strength of the contents of this Application are true, accurate and complete.  (Signature of Officer)
	(Date)

Subscribed and affirmed to me under penalties of perjury this day of when 20/6

this day of Sphenes, 20,

(Notary Public)

KIMBERLY P. RUSSELL

Notary Public, State of New York
Monroe County
Commission Expires March 2, 20/8

This Application should be submitted with:

A) A \$250 Application fee to:

Finger Lakes Economic Development Center

One Keuka Business Park Penn Yan, New York 14527

(Attn: CEO).

- B) A certificate of insurance as follows:
  - 1. Worker's Compensation Insurance (FLEDC named as additional insured).
  - 2. General Liability Insurance with limits not less than \$1,000,000 per occurrence /accident and a blanket excess liability not less than \$3,000,000 (FLEDC named as additional insured).

	insured).						
The FLEDC	encourages the use	of Yates County co	ntractors/suppli	ers and asks tha	t they be allowed	to bid your proje	zt!
2016 0 0 11	ma Lageina Kauba C	ardens PILOT applica	tion 062416	4.4			
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## SCHEDULE E

# ANNUAL STATUS REPORT

January	, 2	20
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Re: New Project Verification

Dear:

The Yates County Industrial Development Agency (the "Agency") is currently providing assistance in connection with your project in the <u>Town of Milo, Village of Penn Yan, Yates County, New York.</u>

The Agency is required to file an annual report with the New York State Comptroller providing information on its activities, and the activities of projects that are assisted by the Agency. In order for the Agency to compile that report, it is necessary that we obtain information relating to assistance provided and benefits derived from all entities that receive such assistance. Failure by the Agency to file the report information required by New York State could result in the Agency losing its ability to provide future assistance or the entity suffering claw-back provisions and forfeiting benefits previously received. Therefore, it is important that this information be provided in an accurate and timely manner.

Attached please find a questionnaire to be completed and returned to the IDA by

\_\_\_\_\_\_\_. If you have any questions regarding the required information, please do not hesitate to call our office.

We appreciate your assistance in this matter. A self-addressed stamped envelope is enclosed for your convenience.

Very truly yours,

Company name and address:		
Project Name:		
Company contact: Contact phone number: (Please-correct any information above)		
Financing Information		
Has the Agency provided project financing assistance through issuance of a bond	or note? Yes	No
If financing assistance was provided, please provide:		
Original principal balance of bond or note issued		
<ul> <li>Outstanding principal balance of such bond or note at December 31, 20</li> </ul>		
Principal paid during 20		
<ul> <li>Outstanding principal balance of such bond or note at December 31, 20</li> </ul>		
Interest rate on mortgage as of December 31, 20		
Final maturity date of the bond or note		
Is the Company a not-for-profit?		
Sales Tax Abatement Information		
Did your company receive Sales Tax Abatement on your Project during 20?	Yes	No
If so, please provide the amount of sales tax savings received for each year		<del></del>
(A copy of the ST-340 sales tax report submitted to New York State for required to be attached with this report)	the report	ing period is
Mortgage Recording Tax Information		
Did your company receive Mortgage Tax Abatement on your Project during 20_	_? Yes	No
The amount of the mortgage recording tax that was abated during 20:		

# **Job Information**

Number of full time equivalent employees ("FTE") existing jobs by category **before IDA status**:

	Professional	Skilled	Semi-Skilled	Un-Skilled	Total
Full Time					
Part Time					
Seasonal					
Independent					
Contractors					
Employees of					
Independent					
Contractors					

Current number of FTE employees for 20\_ by category:

	Professional	Skilled	Semi-Skilled	Un-Skilled	Total
Full Time					
Part Time					
Seasonal					
Independent					
Contractors					
Employees of					
Independent					
Contractors					

Number of FTE jobs <u>created</u> during 20\_\_ as a result of the assistance received through the IDA by category:

	Professional	Skilled	Semi-Skilled	Un-Skilled	Total
Full Time					
Part Time					
Seasonal					
Independent					
Contractors					
<b>Employees</b> of					
Independent					
Contractors					

Number of FTE jobs <u>retained</u> during 20\_ by category:

	Professional	Skilled	Semi-Skilled	Un-Skilled	Total
Full Time					
Part Time					
Seasonal					
Independent					
Contractors					
<b>Employees of</b>					
Independent					
Contractors					

A copy of the NYS 45 form for the project location is required to be submitted with this report. If the NYS 45 form is not available for the specific project location or the form does not accurately reflect the full time jobs created an internal report verifying the total jobs by employment category as outlined above at the location is required with this submission.

Number of FTE construction jobs created during 20			
Number of FTE construction jobs during 20			
Salary and Fringe Benefits			
Is the salary and fringe benefit averages or ranges for categories of described in the Application still complete, true, and accurate:	of jobs retained Yes	and jobs No	created

If not, please provide the revised amounts using the table below:

RELATED EMPLOYMENT INFORMATION					
	Professional or Managerial	Skilled	Semi-Skilled	Un-Skilled	
Estimated Salary and Fringe Benefit Averages or Ranges					
Estimated Number of Employees Residing in the Finger Lakes Economic Development Region <sup>1</sup>					

<sup>&</sup>lt;sup>1</sup> The Finger Lakes Economic Development Region consists of the following counties: Genesee, Livingston, Monroe, Ontario, Orleans, Seneca, Wayne, Wyoming, Yates.

Capital Investment Information	
20 Capital Investment	
Real Estate	
Construction	
Machinery and Equipment	
Other Taxable Expenses	
Other Non-Taxable Expenses	
<b>Total Capital Investment</b>	
I certify that to the best of my knowledge a understand that failure to report completely Uniform Agency Project Agreement dated a County Industrial Development Agency (t	ficer's Certification  nd belief all of the information on this form is correct. I also and accurately may result in enforcement of provisions of the s of October 1, 2018 by and between the Company and Yates the "Project Agreement"), including but not limited to the
Signed:  (Authorized Company Represent	aw back of financial assistance provided for the project.
Date:	