

Public Hearing – SUN8, PDC, LLC

Monday, June 19, 2017 – 9:00 A.M.

Minutes of Proceedings

Attendance: Bharath Srinivasan, SUN8, PDC, LLC, Patrick Grimaldi, Assessor, Town of Middlesex, Leigh Williams, Steve Griffin, CEO, Finger Lakes Economic Development Center.

The Public Hearing on the proposed straight leaseback transaction by the Finger Lakes Economic Development Center on behalf of SUN8, PDC, LLC was held in the Town of Middlesex's Town Hall, 1216 Route 245, Town of Middlesex, Yates County, New York on Monday, June 19, 2017 at 9:00 A.M.

The Public Hearing Notice was published in the legal section of The Finger Lakes Times on June 9, 2017. The Notice of the Public Hearing was also posted on the bulletin board of the Yates County Courthouse and Town of Middlesex Bulletin Boards on June 8, 2017 and copies of the Notice were mailed to the (Town of Middlesex, Marcus Whitman Central School District, Yates County on June 8, 2017. The Notice of Public Hearing was also posted to the Finger Lakes Economic Development Center's website on June 9, 2017.

Steve Griffin, CEO of the Finger Lakes Economic Development Center called the Public Hearing to order at 9:01 am.

S. Griffin gave an overview of the SUN8, PDC, LLC project and asked for comments from the public.

L. Williams – is worried that the land owners will not get their investment back. B. Srinivasan stated all the upfront investment is paid for by Distributed Sun.

P. Grimaldi – assessors are worried about the businesses going out of business and then the banks come in and take all the panels off and any other assets. B. Srinivasan stated they have done as many installations as any company across the Country and hasn't seen that happen. This same question was given to him by the land owner, and Distributed Sun (DS) actually commissioned an installation and de-construction to show how easy and quick it can happen. It took just 18 minutes to take apart the structure. They could do a full structure in 32 hours.

L. Williams asked about backup power capabilities. B. Srinivasan said they only run if NYSEG is running. They have battery backups on each of their systems.

P. Grimaldi – asked how long the PILOT is. S. Griffin stated 30 years is what the company has applied for. B. Srinivasan stated because the Town had not opted out of the tax incentives for solar. SUN8 PDC, LLC would receive a 15 year 100% abatement by default. B. Srinivasan answered that 30 years is needed based on getting the projects financed. It gives them expense predictability beyond the 15 years and guards against an assessor throwing a very high value on it and making the project not viable at that point. P. Grimaldi – So the benefit to the Town is we receive PILOT revenue in year 1 versus having to wait until year 16. B. Srinivasan and S. Griffin both stated yes.

P. Grimaldi asked what the chances are they sell to another company that isn't as socially conscious as you are? B. Srinivasan – We have set up the system to run without much human involvement so it should remain stable. Each system is being monitored by a location in Italy and Washington DC 24x7. They will know within 15 seconds if something so small as a rat bites a wire. Distributed Sun also signs a development agreement with both land owner and Town stating they will follow through their promises which is binding even to a new company that purchases them. The agreements are tied to the asset which transfers to the new owners.

There being no more comments, S. Griffin closed the meeting at 9:51am.

Submitted by:

A handwritten signature in cursive script that reads "Doreen J. Jensen".

Doreen J. Jensen

Chief Financial Officer